

Date of Birth: 01/09/1968

Place of Birth: Makhachkala, Russian Federation

Residence: Taunusstein, Germany



Objective

For over 20 years I was in responsible management positions in the project management of infrastructure projects and in the area of infrastructure related management consulting (in 1994 – 2014 as a partner in New Europe Limited, a management consulting company based in Richmond, VA). Since the late 1990s, the company was serving Western businesses on the Russian market. International giants like AT&T, Motorola, Lucent Technologies, Deutsche Bank and Samsung were among our clients. NELtd also provided consulting and representative services for a number of non-governmental and academic institutions, including the Kennan Institute (with offices in Moscow and Kiev), the Ford Foundation and the Eurasia Foundation.

During the years 2004-2009 I've been the responsible Project Director for a number of high-end residential projects in Moscow and region. Since 2009 I live in Germany, recently working as a Project Director or Senior Consultant for German and international clients in Russia and all over Europe.

Education

**Fachhochschule für Technik und Wirtschaft (Berlin) &
Metropolia University of Applied Sciences (Helsinki)**

2009 – 2011

Master of Science (MSc) degree, Construction and Real Estate Management (ConREM) joint programme of HTW-Berlin and Helsinki Metropolia.

Moscow State University of Railway Engineers (MIIT)

1985 – 1992

*Civil Engineer Diploma with extensive training in CAD and computer sciences, **Bridges and Tunnels** department. During the study had a break for military service (1987-1989).*

Experience

Dornier Consulting International GmbH

**08/2017 –
current**

Senior Consultant for Business-line Aviation, working as Senior Project Manager on infrastructure projects at Frankfurt-am-Main airport, as well as international projects, including a number of Russian regions.

Projects:

Domodedovo Airport (30000 sqm, \$25 mio), reconstruction of the maintenance hangar and a new hangar construction. Project development and PM services.

Spectranstroy

06/2016 –
07/2017

Director of Project Management Office (PMO) for General Contractor, working on infrastructure and civil engineering projects in Russian regions, mostly railroad construction projects. I was responsible for the processes and methodology of the project management of the enterprise as a whole, employee training in project management and organization development.

Projects:

Railway Reconstruction (over 160 km) in Rostov and Krasnodar regions for the Russian Railroad company.

Phoenix Construction

05/2015 –
04/2016

Head of Construction Directorate for development projects, including two high-end residential complexes in Himki, Moscow region. As General Contractor took over the project from the current developer and brought to successful acceptance by owners of apartments. Performed key role in a company reorganization, project revision, the introduction of effective project management routines, including cost and quality management procedures. Searched for, hired and trained project team. Supervised project re-scheduling, design, planning, budgeting and work progress control. Lead the project through construction, fit-out and handover.

Projects:

The Olympic Village Novogorsk (30800 sqm, \$90 mio, [Website](#)) and **The Olympic Riviera Novogorsk** (23000 sqm, \$60 mio, [Website](#)), two luxury residential complexes of three connected buildings each in Moscow suburb.

Thost Projektmanagement GmbH

03/2013 –
04/2015

Project Manager for well-known international clients (HAVI Logistics, OBI, Claas, McDonald's) working on civil engineering projects in Russian regions, from concept and requirements development to land plot acquisition, due diligence, building permit and completion acceptance. Performed key role in successful customer relation, supervised project scheduling, design, planning, budgeting and work progress control. Led negotiations both with clients and with contractors, hired and trained project teams.

Projects:

McDonalds Distribution Complex (11000 sqm, over \$40 mio), regional distribution center for McDonald's operations in Tatarstan covering McD restaurants up to 1500 km, with ultra-low temperature (-24C) storage and production facilities for packaging and salads. Full PM services, from tendering, design and build to the start of operation.

Professional Resume, p. 3

Claas (8000 sqm technical center in Voronezh, \$25 mio) technical due diligence, feasibility study, evaluation and on-site research, selection of the location.

OBI (30000 sqm DIY retail center, \$25 mio), redevelopment of the 80000 sqm factory territory into multi-purpose commercial center. PM services for the tender procedures, design and construction management.

Freelance Consulting Engineer

2010 – 2013

Freelance consulting and *Project Management*, for international and German companies, for numerous residential and public projects in Azerbaijan, Germany, Spain and Russia (various regions). Project management and consulting for civil engineering projects in Stavropol, Volgograd, and Moscow. Project scheduling, planning, and budgeting, progress control, contract negotiations, claims management, project team building, and training.

FODD

2006 – 2009

Project Manager, then later *Project Director* for a number of civil engineering projects in Moscow, including project management for two luxurious private apartment complexes in Moscow city center design, planning and building permit to final acceptance.

Key customer relations, project scheduling, planning and budgeting, progress control and contracts negotiation with both clients and contractors, project team hiring and training. Primavera Project Planner implementation team leading in organization, WBS structuring and general guidance at the company level.

Projects:

Granatny 6 (15400 sqm, \$40 mio), luxury residential complex consisting of 3 buildings in Moscow. Further Information at www.granatny6.ru.

Golutvinsky per. 10-11 (7200 sqm, \$20 mio), luxury residential building in the Moscow center near the President Hotel.

Armstrong

2004 – 2006

Project Manager for a number of civil engineering projects in Moscow, including project coordination for Moscow City and suburb development projects. Project management for business class private apartment complexes in Moscow city center (20,000 sqm), including project planning, progress control and budgeting, negotiating with client and contractors.

New Europe Limited

1994 - 2009

Project Manager, later *Managing Partner* and *Technical Director* of the company. General management of Moscow operations, key customers negotiations and project management for numerous projects. Key customer relations management with Motorola, Lucent Technologies (recently AT&T), Samsung, number of US governmental organizations and NGOs.

Kennan Moscow Project

1992 - 2009

Managing Partner and *Technical Director* of the company. Managing operations in Russia and Ukraine, supervising all local office activities. General management of the company, budgeting and estimation supervision, progress control. Key customers negotiating and local activities support.

Nantucket Corp.

1989 - 1992

Support Service Engineer for Clipper, a popular database management system in the late 80s. Three-years of working experience for an American company and good relations with the Western business community provided strong opportunities to further professional and business development.

Personal

- Entrepreneurial type of character
- Committed to take over corporate responsibility in development projects
- Self-motivated, result-oriented team leader
- Strong communication, negotiating and interpersonal skills
- Stress-proof, dedicated worker
- Extensive knowledge of various construction technologies
- Multi-cultural working experience
- Ready to travel, bearing European working permit
- Driver's License Cat. B since 1993

Skills

- Strong computer skills (PM, Oracle Primavera, MS Office, CAD & System software)
- Fluent English (Score 8 points IELTS)
- Gut German (C1 Level Exam)

Hobbies & Activities

- Aikido
- Auto Travelling
- Diving (NAUI and PADI Advanced Open Water certification)
- DJI Copters Flying, Air-Video Shooting
- Mountain Skiing
- Photo & Video shooting and production
- Underwater Video